

THOMAS KLUTHO

ARCHITECTURAL SALES REPRESENTATIVE

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15TH January

WELCOME TO THE FAMILY

TERRITORY

IOWA, KANSAS, MISSOURI,AND NEBRASKA



Wausau Window and Wall Systems welcomes Thomas Klutho as Architectural Sales Representative for the Territories of Iowa, Kansas, Missouris, and Nebraska.

Thomas joins the Wausau Family and brings with him over 10 years of industry experience. Before coming to Wausau, Thomas worked as an Architectural Sales Rep for Kawneer North America, assisting with windows, doors, framing, and Curtainwall for commercial buildings. Two of his most notable projects include The Methodist University tower and the Vanderbilt Children's Hospital, both of which are unitized Curtainwall. Thomas also worked as an Architectural Sale Rep for Cr Laurence or U.S. Aluminum and as an Architectural Glass Sales Rep for Redbud Glass Company where he guided customers through the glass selection process.

Thomas attended school at Arizona State University and Missouri State University, focusing on business communications. He grew up in the glass and glazing business, and learned the business from the ground up, working in his family's glass and glazing company as an estimator and a project manager.

Tom is adept at bringing fenestration solutions to projects including matters of scope, schedule and budget and he enjoys watching his son play travel baseball in his free time.